



FOCUS ON CUSTOMIZED SOLUTIONS



“Through our extensive partner experience, we advise and provide tailor-made Luxembourg solutions to Family offices, Private Equity and Real Estate specialists.”

ABOUT US

THE HOICHE PARTNERS GROUP WAS FOUNDED IN PARIS TO ADVISE COMPANIES AND INVESTORS ABOUT SELLING, ACQUIRING AND FINANCING ASSETS. THE GROUP HAS ALSO OFFICES IN NEW YORK, TOKYO AND HONG KONG. IN JULY 2005, THE NEEDS OF ITS CLIENTS LED HOICHE PARTNERS TO ESTABLISH ITS MAIN OFFICE FOR PRIVATE EQUITY, REAL ESTATE AND FAMILY OFFICE SERVICES IN LUXEMBOURG.

THE AIM OF HOICHE PARTNERS LUXEMBOURG IS TO COORDINATE AND FACILITATE THE ACQUISITION AND MANAGEMENT OF INTERNATIONAL ASSETS OWNED BY HIGH NET WORTH INDIVIDUALS OR INSTITUTIONAL INVESTORS.

OUR PHILOSOPHY

HOICHE PARTNERS IS TOTALLY INDEPENDENT AND FULLY FUNDED BY ITS PARTNERS. CONSEQUENTLY, HOICHE PARTNERS AND ITS CLIENTS SHARE THE CHALLENGE OF REALIZING ENTREPRENEURIAL VENTURES THROUGH PROFESSIONALISM, RESPONSIVENESS AND INTEGRITY.

HOICHE'S APPROACH AND METHODS AIM TO DELIVER PRACTICAL RESULTS TO ITS CUSTOMERS. HOICHE PARTNERS STRUCTURES ITS PROJECT TEAMS WITH THIS SOLE AIM IN MIND. THIS AGILITY IN DELIVERING RESULTS IS BASED ON CLOSE INTERACTION WITH CLIENT RESOURCES, ALLOWING US TO LEVERAGE OUR RESPECTIVE EXPERIENCES AND REACH OUR COMMON TARGET WITHOUT DUPLICATING OUR EFFORTS.



FINANCIAL ENGINEERING

The first objective of Hoche Partners is to identify and implement the most efficient international tax structure to optimize financial flows (dividends, capital gain, interest, royalties and management fees) and to combine the specific needs of our Clients:

- Inheritance planning
- Legal certainty and structuring flexibility
- Confidentiality
- Tax efficiency

DIRECTOR'S OFFICE

In order to comply with increasing requests for substance requirements by High Net Worth Families and Private Equity Managers, Hoche Partners has developed a full range of services including:

- Compliance monitoring
- Legal formalities and Corporate Secretarial Services
- Assistance in closing
- Implementation of substance
- Due diligence missions
- Qualified Directorships for regulated (SIF and SICAR) and unregulated structures
- Attendance and preparation of Shareholder and Board Meetings

TRUST SERVICES

Hoche Partners advises and coordinates the setup and management of complex international Special Purpose Vehicles (SPV) based in Luxembourg or in other jurisdictions such as:

- SOPARFIs
- Holding and financing structures
- Trusts and foundations
- Venture Capital Companies
- Real estate structures
- Securitization vehicles
- Management companies

ACCOUNTING SERVICES

Assets and Wealth need to be constantly monitored to ensure that performance matches our Clients' strategies. In keeping with this, Hoche Partners offers financial services ranging from statutory accounting to:

- Compliance monitoring
- Value-added financial reporting
- Business planning
- Cash planning and budgets
- Statutory Auditors ("Commissariat aux Comptes")
- Valuations

SECURITIZATION

Hoche Partners has set up and currently operates, for its own needs and on behalf of its clients, several Luxembourg securitization vehicles.

«Securitization», as defined by the Luxembourg Law of 22nd March 2004 on Securitization, means the transaction by which a securitization undertaking acquires or assumes, directly or through another undertaking, risks relating to claims, other assets, or obligations assumed by third parties or inherent to all or part of the activities of third parties and issues securities, whose value or yield depends on such risks.

A securitization company can also create several compartments. Where rights relate to a compartment or have arisen in connection with the creation, operation or liquidation of a compartment, they are limited to the assets of that compartment.

The assets of a compartment are exclusively available to satisfy the rights of investors in relation to that compartment and the rights of creditors whose claims have arisen in connection with the creation, operation or liquidation of that compartment. As between investors, each compartment shall be treated as a separate entity, unless otherwise specified in the constitutional documents.



121, avenue de la Faiencerie • L-1511 Luxembourg
Phone: +(352) 26 21 14 1 • Fax: +(352) 26 21 14 310

www.hochpartners.lu